Description:
This course is a study of the Biblical role of, and practical approaches to, personal evangelism. It includes learning how to initiate the conversation with someone, present the Gospel to him, and lead him to Christ if he is ready. The text books to be used are *Bible Studies for Soul Winners* and *You Can Be a Soul Winner - Here’s How*, both by Nate Krupp. Also the witnessing booklet *The Way to God* and the audio tape *Fishers of Men* by Nate Krupp. You will also study other contemporary material on the subject. The course includes spending thirty hours in actual, practical, personal evangelism.

Option #1 - Lead someone to Christ and disciple for six months - 1 additional credit.
Option #2 - Train another soul winner - 1 additional credit

Course Objectives

Academic:
When you complete this course, you will:

- Have studied what the Scriptures teach about evangelism in general, and personal evangelism in particular.
- Have studied basic Scriptures which pertain to salvation.
- Know how to be filled with and led by the Holy Spirit.
- Be able to initiate a conversation about salvation with another person.
- Be able to present the Gospel to another person two different ways.
- Know how to lead others who are “ripe” to Christ.
- Know how to do door-to-door evangelism.
- Know how to do visitation evangelism.
- Be able to disciple a new Christian.
- Know how to train someone else to do personal evangelism.

Attitudinal:
As a result of your application of the truths you learn in this course, you may recognize certain changes taking place in your attitudes, adjusting them to the following:

- You will have a burden to reach the lost.
- You will be more desirous of being led each moment by God’s Holy Spirit.
- You will be more conscious of opportunities to witness.
- You will have the confidence to initiate conversations about spiritual matters.
- You will have the confidence to present the Gospel to others, and, if they are ready, to lead them to Christ.
- You will have a vision to reach others, one by one, and disciple them to do the same.
- You will see how the entire world can be evangelized by a multiplication of practical, every believer, Spirit-led personal evangelism.

Behavioral:
If you allow the Holy Spirit to apply the teaching of this course to your life, you will be changed. Some of these changes will be as follows:

- You will have a closer relationship with the Holy Spirit.
- You will be more active in witnessing to others about Christ.
- You will be more effective in leading others to Christ.
- You will be personally involved in fulfilling the Great Commission through spiritual multiplication.
- You will spend the rest of your life witnessing, leading others to Christ, discipling your converts, and inspiring others to be involved in personal evangelism.
Standards for Grading Assignments

As indicated below, “C” or 2.0 level work is considered average. Leaders are not average people. You are therefore expected (required) to put forth the effort necessary to demonstrate at least “B” (3.0) level work or higher on all assignments which you submit. Any which do not will be returned to you with input from your instructor on how you can raise your grade to the expected level. A course grade will not be given until your assignments demonstrate that you have understood the material presented in the course and allowed your life to be transformed by the Spirit and the Word studied — the requirements for attaining a “B”.

Your individual assignments (notebooks, tests, reports) will be graded according to the following standards. These grades will be averaged together to determine your course grade. Remember, CLU is training leaders and leaders are above-average people. Your work will reflect that.

“D” - Indicates barely passing work that is inferior to the average both in quantity and in quality.
- Manifests a lack of initiative or sense of responsibility or both.

“C” - Average work; either steady work of an acceptable quality, or work of a high quality which is uneven, irregular or fragmentary.
- May be mechanically or outwardly correct but shows little reflection upon or personal assimilation of the material.

“B” - Intelligently has fulfilled the requirements of this course.
- Understands the subject matter presented and has applied it to his life in a limited manner but has not really made the truths his own.

“A” - Grasped the material with thoroughness, industry and correctness of detail.
- Made the material his own by thinking about it and integrating it, using originality, natural ability, and insight.

Tell It With Style: Helen T. Boursier. InterVarsity Press, Downers Grove, IL 60515. Know-how.


Some of the best of these books are no longer in print, but you might find them in a church, Christian college library, or at Barnes and Noble’s extensive out-of-print section on their website (www.bn.com).

Course Requirements:

1. Classrooms students must faithfully attend classes. Distance students must meet all other requirements.

2. Thoroughly study the texts and all Scriptures mentioned in the texts.

3. Listen to the audio tape.

4. Memorize the assigned Scripture passages.

5. Write a report on the collateral reading.

6. Satisfactorily complete the accompanying practical assignments and write a report on them.

7. Earn a passing grade on the final exam.
Lesson 1

1. Do Bible Study 1 and 2 in *Bible Studies for Soul Winners*, including the Application and Memory.

2. Study the introductory pages and Chapter 1 of *You Can Be a Soul Winner*, including the Questions to Answer, Questions for Meditation and Application, and Assignment at the end of the chapter. Write out your answers in some type of notebook of your choosing.

3. Listen to the audio tape "Fishers of Men."

Lesson 2

1. Do Bible Study 3 and 4 in *Bible Studies for Soul Winners*, including the Application and Memory.

2. Study Chapter 2 of *You Can Be a Soul Winner*, including the Questions to Answer, Questions for Meditation and Application, and Assignment at the end of the chapter.

Lesson 3

1. Do Bible Study 5 in *Bible Studies for Soul Winners*, including the Application and Memory.

2. Study Chapter 3 of *You Can Be a Soul Winner*, including the Questions to Answer, Questions for Meditation and Application, and Assignment at the end of the chapter.

3. Read the witnessing booklet "The Way to God." You can present the Gospel to another person by going through this booklet with them or you may give it to them to read on their own.


5. Pass out one Gospel leaflet this week.

Lesson 4

1. Do Bible Study 6 and 7 in *Bible Studies for Soul Winners*, including the Application and Memory.

2. Study Chapters 4 and 5 of *You Can Be a Soul Winner*, including the Questions to Answer, Questions for Meditation and Application, and Assignment at the end of the chapter.

3. Pass out one Gospel leaflet each day this week.